

BEL AIR GATEKEEPER JOINS INVESTMENT BANK

7/9/2018 Originally Published by Vicky Ge Huang, CityWire

Barnaby Audsley, a gatekeeper at the \$8.2 billion RIA, Bel Air Investment Advisors, has left the firm to join **ECHELON Partners** as an investment banking analyst.

Manhattan Beach, California-based **ECHELON Partners** is an investment bank and consulting firm that specializes in advising M&As within the wealth management industry.

In his new role, he will assist in strategic advisory and M&A activity, according to an **ECHELON Partners** newsletter.

Audsley worked as an investment associate at Bel Air from June 2014 to May 2018, according to his LinkedIn page. He was part of the firm's five-member investment manager research team led by Aaron Jett, head of global equity manager research.

At Bel Air, he also focused on private equity and assisted in the sourcing and underwriting of over \$300 million of fund and direct transactions.

The other three members on the team are Carl Ludwigson, Alexander Tung and Arun Bharath, who is chief investment officer.

For their recommended list, they work with 17 equity managers, eight hedge fund managers and five fixed income managers, but the vast majority of their fixed income exposure is managed in-house. Their client base is nationwide but concentrated in California.

Prior to joining Bel Air, Audsley worked as a director at Charles R. Blyth Fund, which is a student-run investment fund at Occidental College.